

ASX: HWH RELEASE October 29, 2021

#### **INVESTOR WEBINAR PRESENTATION**

**Sydney:** Predictive analytics and Artificial Intelligence company Houston We Have (the Company) (ASX:HWH) is pleased to announce its participation in the ShareCafe Small Cap "Hidden Gems" Webinar, to be held Friday 29<sup>th</sup> of October 2021 from 12:30pm AEDT / 9:30am AWST.

Executive Chairman Andrew Grover will provide an overview of the Company's recently acquired business ECHOiQ – a company aiming to reinvent cardiac diagnostics using advanced AI. Andrew will share details of recently announced clinical studies and strategic partnerships. A Q&A session will follow the presentation.

This webinar is able to be viewed live via Zoom and will provide viewers the opportunity to hear from, and engage with, a range of ASX-listed leading micro/mid cap companies.

To access further details of the event and to register at no cost, please copy and paste the following link into your internet browser:

 $\frac{https://us02web.zoom.us/webinar/register/5416151767246/WN\_yeWO-ozdRLqftCfMh9bwtA}{}$ 

A recorded copy of the webinar will be made available following the event.

A copy of the investor presentation to be delivered during the webinar is attached.

-ENDS-

Authorised for release by the Board of Directors of Houston We Have Ltd

Media enquiries:
Media & Capital Partners
Kristian Towse / Kris.Towse@mcpartners.com.au

#### **Investor enquiries:**

Andrew Grover, Executive Chair / <u>Andrew.grover@echoiq.ai</u> / +61 (0) 481 339 512 investor@HoustonWeHave.ai

#### **ABOUT**

Houston We Have (ASX: HWH) is a technology forward company that uses patented augmented intelligence software, data science and commercial insight to help organizations make better decisions, at speed and without bias. ECHO IQ is a wholly-owned subsidiary of Houston We Have, headquartered in Sydney, Australia. More information is available at www.houstonwehave.ai

Using the power of artificial intelligence to reinvent cardiac diagnostics

## Disclaimer & Forward Looking Statements

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A company with a singular vision.

To reinvent cardiac diagnostics using the power of Al.

Acquired by ASX-listed Houston We Have (HWH) in June 2021

- Al specialists with patented proprietary technology
- Increasingly health focussed

## Houston We Have: Corporate Snapshot

Capital Structure (ASX: HWH)

	AND DESCRIPTION OF THE OWNER, THE
Share price (28 October 2021)	\$0.15
Shares on issue	387,207,713
Options Issued	169,550,900
Market Capitalisation	\$62M
Net Cash Balance	\$3.812M + OPT

<sup>\*</sup> All values in AUD / A\$

Shareholding Concentration

# Shareholders	% Shareholding
Top 10	38%
Top 20	52%

Houston We Have

TO: ECHOIO

Re-branding our parent entity: AGM 29 November, 2021.

Reflective of our strategic focus and the commercial opportunity we see.

We are focused on the heart: Cardiovascular diseases kill 3 in 10 people worldwide.

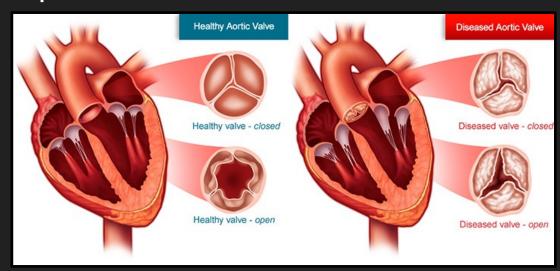
Developing applications that use existing clinical infrastructure and workflows to increase disease risk-profile detection, and therefore pathways for treatment.

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Echocardiograms are commonly and widely used. #I Medicare line item.



Our first solution identifies patients at-risk of Aortic Stenosis, the most prevalent form of heart valve disease.





Unique access to big data linked to mortality

Real advances in tech capability

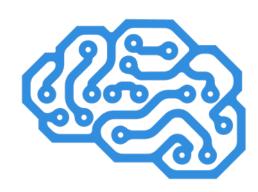
Technology enabled diagnostic capability is increasing faster than traditional diagnostic guidelines

ECHOiQ's mission is to help significantly reduce unnecessary death from undiagnosed heart diseases.

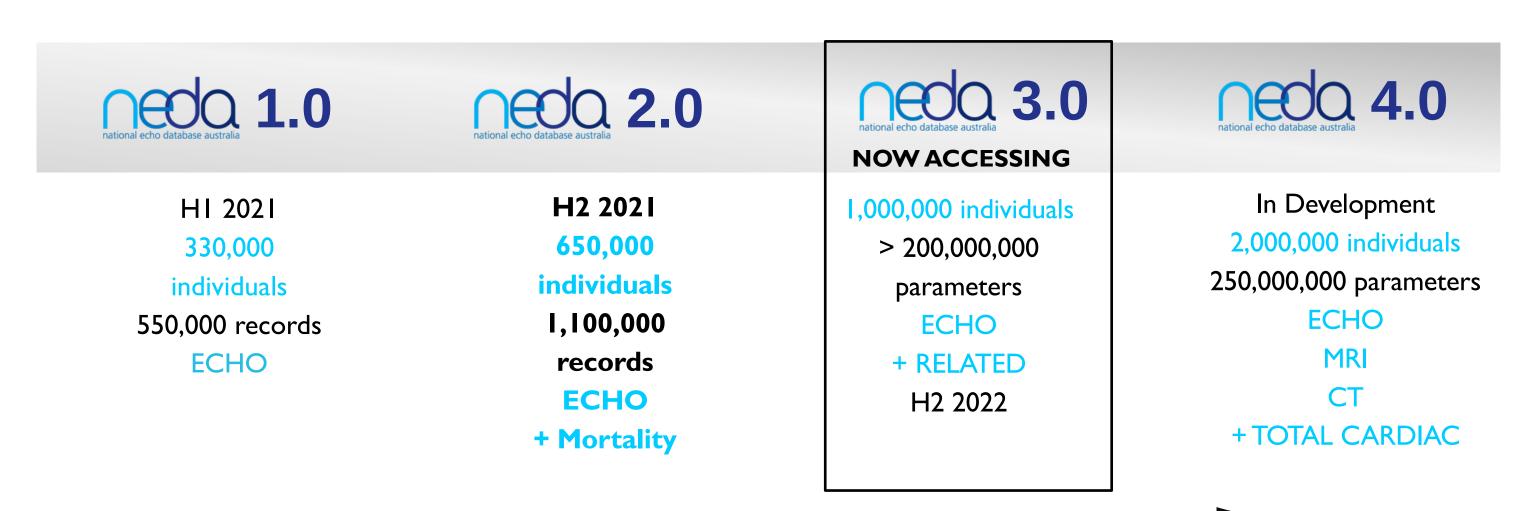
\*Baker Heart & Diabetes Institute "Time to listen to the heart" (White Paper / August 2021) ECHOiQ holds exclusive access to the world's largest and most extensive database of its kind with almost 2 million echos.



Machine learning, neural networks and other Al techniques are now advanced enough to deliver a step-change in capability



ECHOiQ has 17 years exclusive access to NEDA echocardiographic measurement data – the largest of its type (linked to mortality) worldwide.



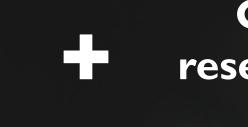
## **Solutions Development**

Focus on Aortic Stenosis

Heart Failure
Structural Heart Disease

Total Cardiac
Diagnostics

**Machine Learning** & Al applied to big data from **NEDA** 



**Cutting edge** research in cardiac diagnostics



Algorithm for an **AT-RISK** profile of key diseases

### **ECHOIQ ESP - ENHANCED SCREENING PROGRAM**

**MORE USABLE DATA** 

+50%



**GUIDELINE DETECTION** 

100%



**RISK DETECTION** 

+100%



# Clinical Study

#### **PHASE**

ECHOiQ Algorithm POC developed using machine learning, data science and imputation



Algorithm validation study on 330,000 records successfully completed and published



- Clinical validation in the form of a retrospective observation and evaluation study
- Commercial readiness and go to market

#### Partners:

NEDA + Edwards LifeSciences + St. Vincent's Sydney

#### Funding:

Study fully funded by Edwards
LifeSciences
(Global valve sales >US\$3.6bn per year / Mkt Cap US\$75B)

#### Timing:

Site I commence Nov 2021 Site 2 commence Dec 2021 Conclusion QI 2022



- Earliest opportunity
- Clinical Study > Review
- Identify additional patients
- Invite back for review
- Hospitals and labs



- Extential partnership
- Serves up an assessment
- ECHOiQ "Button"
- Risk-Indicator signal
- Decision rests with Dr



- Real-time guidance
- Sonographer's aid
- Additional measurements
- Improving measurement quality

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